

Personal details



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Career history

<i>From Year</i>	<i>To Year</i>	<i>City / Country</i>	<i>Employer</i>	<i>Job title</i>	<i>Job description</i>
2020		Sweden	Sodexo	CEO Healthcare & Education Nordics	
2016	2019	Sweden	Tieto	Executive Vice President Head of Public Healthcare & Welfare	Responsible for growth and market expansion for relevant industry solutions. Build scalable capabilities and business models, increase market share in Nordics, drive customer advisory and wallet share gains through business consulting and integration, portfolio and investment management to maximize growth & competitiveness in the market. 2018 Achievements 6% organic growth and 2017 Achievements: organic growth above the market 5,6%, 15% growth in Business Consulting portfolio, 8% profit improvement, 10% Improved sales productivity.
2013	2016 June	Sweden	Tieto	Vice President Head of Energy Utilities	Head of Energy Utilities business area, driving sales and growth in core markets, managing the product and offering portfolio. Full P& L responsibility. Turned around the non-profitable business, driving efficiency improvements and business model transformation while doubling the margin after the first year. Driving transformation and growth within current customer base and for new customers and market segments. 10% growth between 2015 & 2016

Curriculum Vitae

<i>From Year</i>	<i>To Year</i>	<i>City / Country</i>	<i>Employer</i>	<i>Job title</i>	<i>Job description</i>
2012	2013	Sweden	Tieto	Director	Responsible for driving Efficiency & Profitability program in Business area Enterprise Solution (270 M€ in turnover) and for Enterprise Solution Operational Plan 2012. Managing and driving successful the Right Sizing & Turnaround program in Enterprise Solution, with a net income of 17M€. Core contributor and accountable for building Consultancy and System Integration strategy.
2011	2012	Sweden	Tieto	Director Business Unit Manager, IT Testing	<p>Manager for a large and strategic business area with a global presence in 10 countries. Responsible for reorganizing and restructuring the whole Testing business. Full P&L responsibility, in charge of business development & offering portfolio, outsourcing, managed services and technical sales.</p> <p>The customers were Global Telecom companies, Banks and Insurance companies, Healthcare & Welfare, Public sector etc.</p>
2009	2011	Sweden	Tieto	Vice President Head of R&D services Sweden	<p>Manager for 1500 including 400 subcontractors in Russia. The turnover was 120M€. Full P&L responsibility, in charge of strategic Competence Development, outsourcing, efficient and high-quality deliveries and Technical Sales Support. Managing complex international projects/programs for global Telecom customers and local (Swedish) manufacturing customers. Accountable for the successful implementation of a number of high profile projects across the product areas.</p>
2006	2009	Sweden	TietoEnator	Business Area Manager	<p>Manager for 150 people and a turnover of 150 MSEK. Responsible for offering and business development, sales, bid management and customer support. Lead service & product development functions for large business customers to improve quality, customer loyalty & retention.</p>

<i>From Year</i>	<i>To Year</i>	<i>City / Country</i>	<i>Employer</i>	<i>Job title</i>	<i>Job description</i>
					Established core business area competence centre in India.
2002	2006	Sweden	TietoEnator	Line manager/Project Portfolio Manager	Manager for 35 people. Responsible for business & competence development. Build perception & create sales leads. Drive the business area project portfolio.
2001	2002	Sweden	Ericsson Infotech AB	Department Manager/Project Portfolio Manager	Manager for SW development unit and Project office. Responsible for operational & product-, competence- and businesses development.
1997	2001	Sweden	Ericsson Infotech AB	Project Manager/Development Engineer	Project Manager for complex International development projects, first office application and maintenance for SW in radio base stations products
1987	1989	Romania	Institute for Nuclear Physics	Laboratory Assistant	Development and testing of ionization chambers

Educational qualifications (the most relevant)

<i>From Year</i>	<i>To Year</i>	<i>Education type *</i>	<i>Branch of study **</i>	<i>Institution name</i>	<i>Certificate / Degree</i>
1994	1997	University	Computer Science	University of Karlstad	Master of Science in Computer Science
1993	1994	University	Space Satellites	University of Umeå/Kiruna	
1987	1991	University	Nuclear Physics	Facultatea de fizica Nucleara Bucharest Romania	
1983	1987	High school/ Gymnasium	Technical Mathematics & Nuclear Physics	Liceul de matematica si fizica nr 4 Bucharest Romania	

Training and courses (the most relevant)

<i>Year</i>	<i>Course</i>	<i>Organized by</i>	<i>Duration</i>
2018	Boston iLab leadership Dev	Harvard Business School	One week
2017	IMD OWP program	IMD Business School, Lausanne	One week
2014	Fast Forward	IESE Business School, Barcelona	One week
2008	Leadership Development	Ruter Dam	One year

Year	Course	Organized by	Duration
	Ruter Dam Executive Development & Mentor Program		
2006	Business Excellence in Tieto	IFL & Tieto Management Development Program	Sept - Dec
2005	Solution Selling	Lindgren & Partners	
2001-2002	Ericsson Leadership training program – Leadership Core Curriculum	Ericsson Management Education	One year
1999	Business Advantage	Business Training Systems (BTS AB)	

Language skills

Language	Level
Romanian	Mother Tongue
Swedish	Fluent
English	Fluent
French	Good

Extra Assignments/Responsibilities

Senior Advisor at Doctrin (from September 2019)
 Director and Vice chairman of the board at Karlstad University (2010 -2016)
 Director of the board at Värmland county Chamber of Commerce (2010 – 2012)
 Director of the board at Stiftelsen Inova (Incubator Company) (2008 – 2012)

About me

I have more than 24 years of experience from Product Development & IT industry. During my career I have gained solid experience in the industry providing services such as Software Development, Business consulting, professional services, system integration and outsourcing in both domestic and international environments.

I'm a team player with inspirational leadership skills which allows me to manage and motivate cross cultural people in my team, to reach goals beyond the expectations. My core strengths are decision making, business & strategic thinking, customer intimacy, taking on real challenges and deliver on targets. Staying focused, delivering on time, with the best quality are also important drivers for me.

I always like to act in positions where I can be challenged. I enjoy bringing immediate and strategic value and developing my current skill set further. Diversity, Corporate and social responsibility (CSR) are also important for me, and on top of my agenda.

I leave together with my husband Niklas and I have one daughter (27 years old) and a bonus dotter (18 years old). In my spare time I enjoy to spend time with my family, jogging, workout, skiing, reading and travelling.